



INSIGHT
SYSTEMS
AUDIO VISUAL INTEGRATION

Complete
Audio Visual
Solutions



CASE STUDY

MacKillop College

MacKillop College's custom built auditorium features three ceiling mounted, super bright projectors, all specially painted black to suit the interior. The projectors display individually or collectively to three large, motorised screens. AMX touch screens direct the system from both the lectern and control room.

A digital video camera has been installed so that video from the theatre can be recorded and broadcast to the plasmas installed in the foyer area, where digital signage solutions have also been integrated, displaying information for students, teachers and any visitors to the school.

MacKillop are also providing a truly participative learning experience in their classrooms with the integration of interactive whiteboards, projectors, speakers and simple to use control systems.

View the full case study at www.insightssystem.com.au



InSight Systems is an industry leader in Audio Visual Integration

InSight Systems offers a full range of integration services including consultation, design, project management, programming, documentation, installation, training, system service & maintenance.

Our commitment to research and training has firmly grounded InSight Systems as an industry certified integrator and respected leader in advising and implementing emerging AV technologies.

Our technical expertise, uncompromising quality and unique customer focus is valued by both our clients and project partners.

Integration expertise for your sector

Education

Universities
Schools & Colleges
Training organisations

Business

Small to large companies
Medical

Government

Defence & Government
Parliament
Councils

Places of Worship

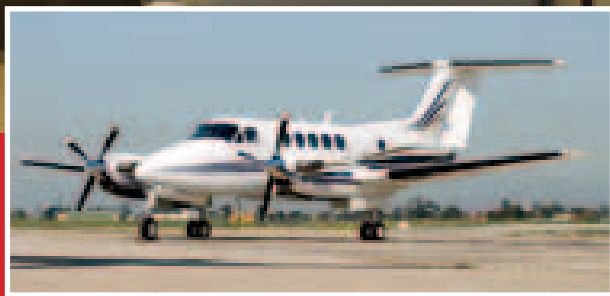
Churches
Chapels

Commercial & Construction

Architects & Designers
Consultants
Electrical Contractors
Builders

Residential

Luxury residents
Apartment buildings



CASE STUDY

ZOS – Luxurious In-Flight Entertainment

Our client was after an in-flight entertainment system, fully integrated into the aircraft's current audio system. The solution was to include 2 drop-down LCD screens, a multidisc DVD player, a Xbox 360 Games console, a CD player, four RF headphones and the ability to listen to the pilot's air control radio system.

The AV design took into account all the required source devices, limitations on space, client functionality brief and importantly, all aircraft regulations. These regulations required all equipment and wiring to be loomed in accordance to CASA regulations and signed off by a licensed aircraft mechanic.

We also needed to make sure that the operation of the entertainment system did not interfere with the aircraft's navigation or communication system, and visa versa. This was achieved by housing all equipment in a steel case under one of the cabin seats. This meant that significant heat management techniques had to be implemented to ensure source and processing equipment was kept at optimal operating temperature. The complete AV system is controlled by a custom programmed RTI handheld remote that can be used from anywhere within the cabin.

The audio output of the system is sent to both the aircrafts' JBL speaker system and/or 4 Sennheiser high quality RF headsets, that can be worn anywhere within the aircraft.

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Why choose InSight Systems?

Lifetime Installation Guarantee

Our guarantee is our promise to stand behind the quality of our service. We guarantee that all installation work performed by InSight Systems will be free from defect for as long as you own it. If you experience any problems with our workmanship, we will fix it free of hassle and free of charge.

Industry Certified

Our staff are manufacturer and InfoComm trained and certified. This, in combination with our Professional Development Program, ensures our team are not only at the forefront of emerging technologies, but they understand how to apply them in our client's environments.

Quality and Excellence

Our quality assurance systems and commitment to best practice processes ensure the seamless delivery of every project to industry leading quality standards.

Project Management

Our Project Management team will keep you updated on project progress while also ensuring your system is delivered on time, on budget and to the highest standards.

Ongoing Support

Our team are on hand at the completion of every project to provide a range of support services including system training, technical assistance, spare parts, equipment servicing and system maintenance.



CASE STUDY

Swinburne University of Technology

An entire second floor of one of its main buildings was gutted and redesigned from scratch with the new layout and technologies aiming to facilitate 21st century learning. The innovative system design was geared to create digital open learning spaces utilising projectors, LCD screens, Interactive Whiteboards, AMX control systems and Extron signal processors.

The POD style room layout and system design presented unique challenges for signal transmission and power management. These challenges required innovative solutions to ensure data quality was optimised, input and output switching were managed effectively and power sources were streamlined.

The result is a true collaborative approach to teaching and is supported by ongoing professional development, encouraging new teaching practices that optimise the capability of this impressive facility.

View the full case study at www.insightsystems.com.au



What we offer

Our commitment to quality is reflected in the comprehensive range of products and brands we support and the standards that drive every service we offer.



Products and Systems

Projection & Display
Video & Teleconferencing
Audio & PA Systems

Control Systems
Digital Signage
Interactive Technologies

Broadcast
IPTV and Streaming Systems
Electrical Systems

Fibre Networks
Network Technology
Green Technologies

Lighting Systems
Blinds
Custom Cabinetry

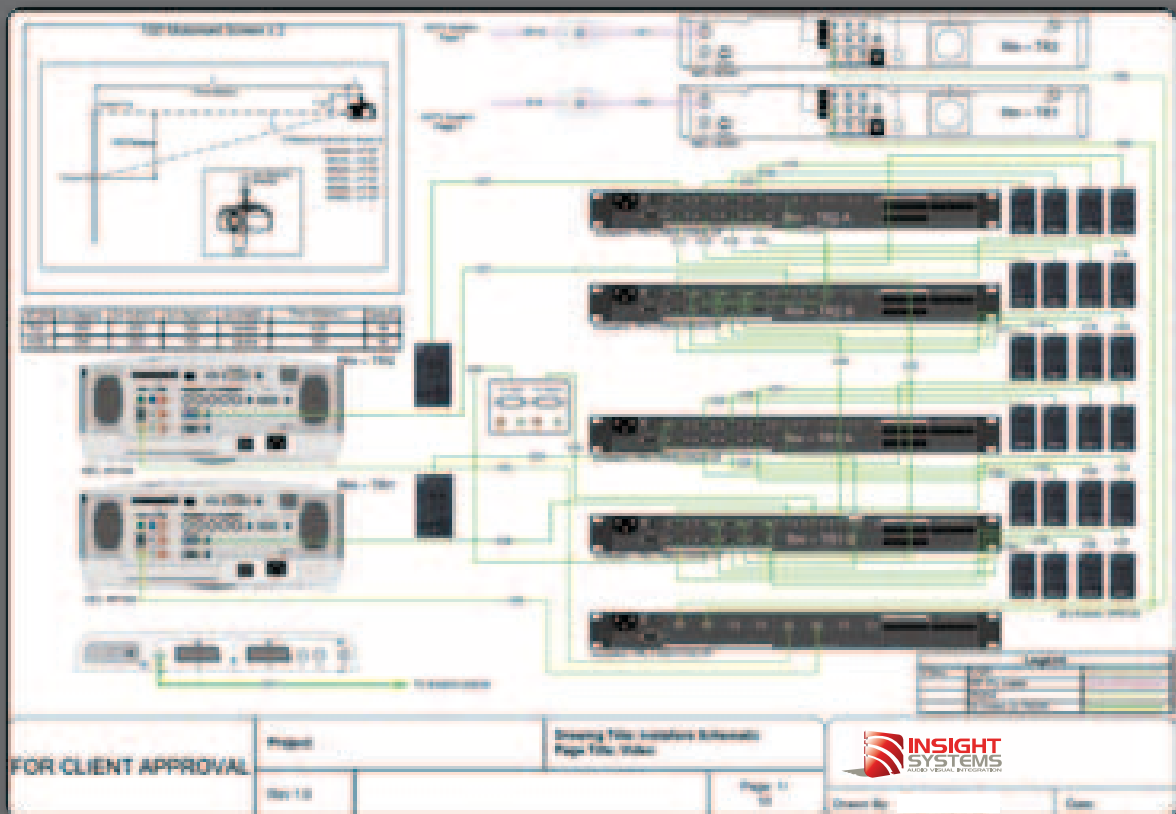
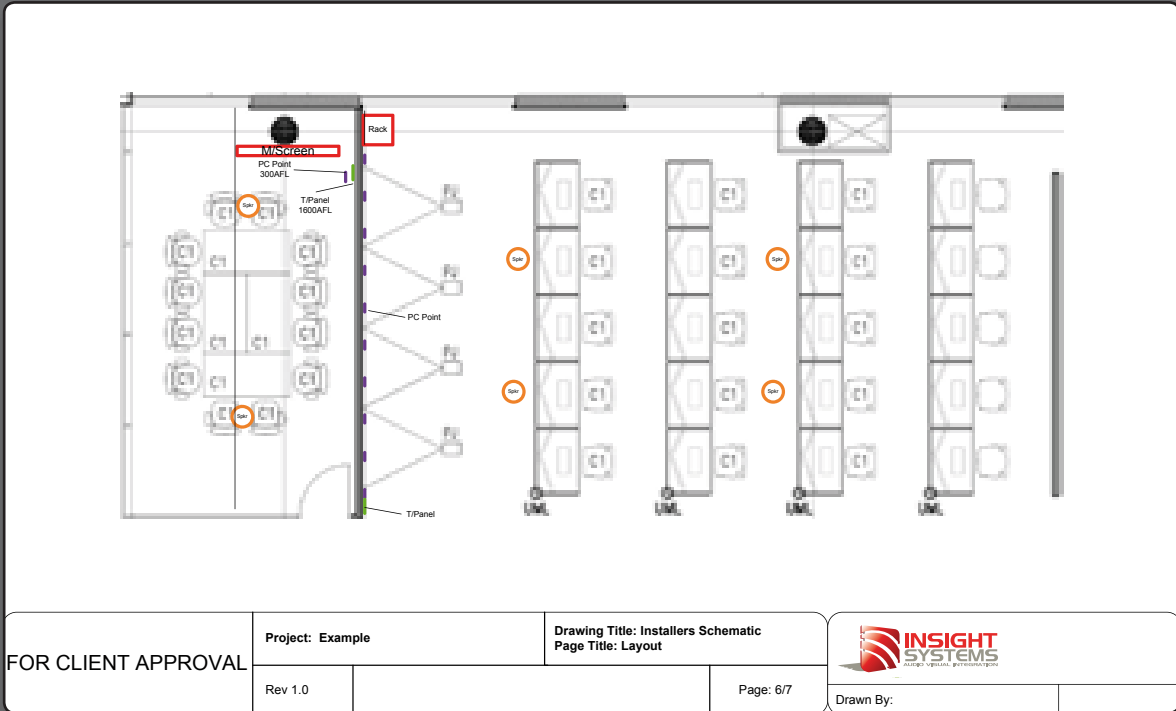


"At Firepro, we choose to work only with partners who share our quality standards and can add value to the service we provide our clients. The team at InSight Systems have proven this to us time and time again including this project for Tyrian Serviced Apartments, where their expertise helped our client achieve a unique IP-based communication solution for 37 apartments. "

Mark Grant
Manager
Firepro Systems Pty Ltd

Documentation

Providing comprehensive documentation including Room Layout diagrams, Cable Schedules, Block Diagrams and Rack Layouts are paramount to a project's success. As a result, our clients can fully understand and approve their system prior to installation and are updated with 'as-built' documentation at project sign-off stage.





CASE STUDY

Vic Track

VicTrack required an AV solution for their new high-tech National Operations Centre (NOC) to allow them to monitor and manage their networks 24 hours a day, 7 days a week.

The project, designed by InSight Systems, involved the installation of four projectors and four 1.5m fixed projector screens, aligned side by side with a further two Plasma screens installed at the rear of the room. Ten separate computers monitor various parts of the networks with the images from these computers cycling through the four projectors and Plasmas providing a constant view of the networks.

The adjoining boardroom was also included in the system design and if required the equipment installed could be integrated with the NOC.

View the full case study at www.insightsystems.com.au



"We found the InSight Systems team has extremely high standards and this has been evident in the quality of the installation. In fact our staff is very impressed by how flawlessly the equipment has been installed".

Kimo Wassef
Network Assurance Manager
VicTrac

Our History

InSight Systems is the result of a merger between two highly successful AV companies – Dr Audio and InSight Systems.

Dr Audio began business in 1996, started by directors, Daniel Baldwin and Rodney Kay. They were then joined by fellow director, Wayne Schultz, and opened up the InSight Systems company. Both companies have worked together to provide total AV solutions to many clients over that time.

In 2010, the directors decided to merge the two businesses, creating a significant force in the industry.

Our Directors

Daniel Baldwin

With over 20 years in the industry. Daniel is experienced in the provision of AV and IT services. He is passionate about emerging technologies and the delivery of premium quality audio and visual technology solutions. His technical expertise has had a real impact on the industry and he enjoys working with his clients and suppliers to integrate leading edge systems.

Rodney Kay

Rodney brings with him a significant 30 years experience in the AV and IT industry. He leads a team of highly skilled integrators focused on the delivery of quality audio visual systems. Rodney's knowledge and expertise in the technical installation of all audio, visual, control and lighting technologies ensures projects are delivered to the highest standard.

Wayne Schultz

Wayne has an extensive technical and sales background and has formed a strong and credible reputation in his 20 years in the industry. He enjoys building long term relationships with clients and is committed to providing an exceptional customer experience on every project.



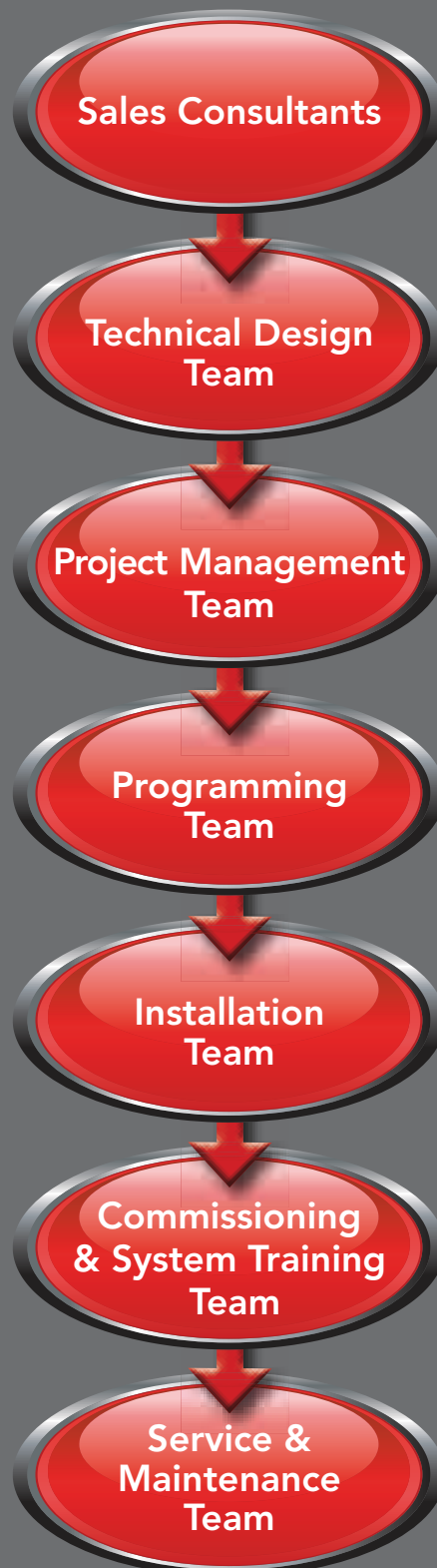
“The technology and equipment installed certainly adds the ‘wow’ factor to an already impressive building. The installation has brought state-of-the-art audio visual technology to the coal-face of education making the delivery enjoyable to the end-user, in this case being the student, and very user friendly for the teacher”.

Brad Dart
Memorial Hall Manager
Caulfield Grammar Wheelers Hill Campus

Structured for Exceptional Performance

Every client has access to the entire InSight Systems team. From initial consultation to the servicing and maintenance of our client's systems, our staff are committed to working together to deliver an outstanding result.

A typical project would interact with the following teams, who are all supported by our Finance and Business Management Teams.





CASE STUDY

Timeless Integration

Our client was looking to seamlessly integrate a high tech AV solution into their meticulously restored Victorian home.

The home theatre features a 61" plasma screen and a premium sound system including two sub-woofers with floor, centre and ceiling speakers providing impressive clarity and bass.

An AMX MAX server allows thousands of CDs and DVDs to be stored and distributed throughout the house, with all AV components neatly organised in a temperature controlled custom-built cabinet.

View the full case study at www.insightssystem.com.au



Our Mission

We will consistently provide leadership within the Audio Visual industry as a respected advisor and integrator of technologies with superior quality and exceptional service.

Our Vision

To be the industry acknowledged leading provider of quality audio visual technologies.

Our Values

Customer Satisfaction

Ensuring our customers are satisfied with the quality of the equipment, the service they receive, and the conduct of our staff.

Quality and Excellence

Believing that quality is never incidental but the result of sincere effort, solid planning, intelligent direction, good communication and skillful execution.

Integrity and Trust

Focusing on honesty and reliability, and always achieving what we promise to deliver.

Relationships

Developing and maintaining long term, mutually rewarding relationships with our business partners, clients and staff.

Employees

Committing to staff success, development and well-being. We know our team is the cornerstone of our business.



InSight Systems Group Pty Ltd
Factory 2
256 Bolton Street
Eltham VIC 3095

T: 1300 369 451
F: 1300 369 452
E: sales@insightsystems.com.au

www.insightsystems.com.au